

Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 08162 172303Z
ACTION PER-06

INFO LOG-00 ADS-00 ARA-00 SVC-00 /006 W
-----044314 180118Z /72 37

R 172214Z MAY 78
FM AMEMBASS TEGUCIGALPA
TO SECSTATE WASHDC 1361

UNCLAS TEGUCIGALPA 08162

FOR PER FSN/SB

E.O. 12356: N/A
TAGS: AFSN, AMGT, HO
SUBJECT: FSF COMPENSATION SURVEY - HONDURAS

REF: A. STATE 105995; B. TECUCIGALPA 4732

1. POST CONTINUES TO PREPARE FOR THE VISIT OF
THE COMPENSATION SURVEY AND CLASSIFICATION AUDIT TEAM.
PLEASE ADVISE IF A NEW ARRIVAL DATE HAS BEEN
ESTABLISHED SO THAT WE CAN MAKE NEW HOTEL
RESERVATIONS AND APPOINTMENTS WITH COMPARATOR
COMPANIES.

2. THE FOLLOWING COMMENTS ARE IN RESPONSE TO ISSUES
RAISED IN REF A CONCERNING ADDITIONAL FIRMS PROPOSED
AS (##) COMPANIES REF. (##)

3. ALTHOUGH XEROX HAS ONLY 62 EMPLOYEES IN
TEGUCIGALPA, POST FEELS THAT IT IS A STRONG
COMPETITOR AND (##) 9 MATCHES OF THE
KEY SURVEY POSITIONS.

- (##) ON THE OLD LIST
OF COMPARATOR COMPANIES IN HONDURAS, BANKS ARE
COMPETITIVE IN TERMS OF SALARY AND ESPECIALLY
BENEFIT (##) HOWEVER BECAUSE OF COMMENTS IN REF A
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POST WILL
(##) MORE BANKS TO THE LIST OF
(##)
COMPANIES.

- C. THE (##) WORKERS YEAR ROUND
EXCEPT FOR A MONTH OFF IN DECEMBER, THEREFORE POST
WOULD LIKE TO INCLUDE (##)

NEW FIRMS.

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- D. ALTHOUGH FOUR OF THE SUGGESTED ADDITIONAL FIRMS ARE GOVERNMENT RELATED, ALL FOUR ARE AUTONOMOUS ORGANIZATIONS WHICH SET THEIR OWN SALARY SALES AND BENEFIT PACKAGES.

- E. OUR PRE-SURVEY OF AND EXPERIENCE WITH HONDUTEL, THE HONDURAN TELEPHONE COMPANY, INDICATE THAT IT IS A STRONG COMPETITOR.

7 F. THE FOLLOWING COMPANIES ON OUR SUGGESTED LIST INCLUDE A SIGNIFICANT NUMBER OF SO-CALLED BLUE COLLAR EMPLOYEES: UNAH, TREFICA, EMB. LA REYNA, TAN, HONDUTEL, QUIMICAS DINANT, AND INSTMNDE PJEPM MILITAR. A FEW OF THE COMPANIES ON THE OLD LIST ALSO HAVE BLUE COLLAR WORKERS WHICH ARE NOT CURRENTLY USED AS MATCHES E.G. CCT, CRVECERIA HO DURENA5.

4. (##) THAT GIVE
POST SENT LETTERS TO THE FOLLOWING NEW
ACOMPANIES ADVISING TMEM THAT WE WILL BE REQUESTING
APPOINTMENTS: EMB. LA REYNA, UNAH, HONDUTEL, TREKICA,
INST. DE PREVISION MILITAR, INJUPEMP, TAN, QUIMICAS
DINANT, SANA AND MEROX DE HONDURAS.
BRIGGS
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NOTE BY OC/T: (##) OMISSIONS IN PARAS 1, 2, 3, & 4. CORRECTIONS TO FOLLOW.

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Message Attributes

Automatic Decaptioning: X
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Disposition Date: 01 jan 1960
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Original Classification: UNCLASSIFIED
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Review Exemptions: n/a
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Secure: OPEN
Status: NATIVE
Subject: FSF COMPENSATION SURVEY - HONDURAS
TAGS: AFSN, AMGT, HO
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